# Employee engagement in the contact centre





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Employee Engagement focuses on the nature of the relationship between an organisation and its employees. As the business' most important asset, ensuring employees are enthusiastic and committed to the organisation is vital for its success. This workshop focuses on how we can put staff at the heart of the business and support them to feel engaged and have a positive attitude towards the organisation and its values.

# **BENEFITS TO YOUR BUSINESS**

- Employees who are engaged and satisfied are invested in the success of the business and have higher levels of commitment and loyalty.
- Satisfied employees play a key role as promoters and advocates.
- Engaged employees are more committed to 'going the extra mile' to achieve business success. As an employee becomes more engaged their absenteeism lowers and their motivation increases, leading to increased productivity and efficiency.
- Employee retention is key to the success of the contact centre; engagement effectively increases loyalty, lowering the risk of staff turnover.
- Engaged employees have the potential to perform at a higher level and are committed to the continuous improvement process. Increased motivation and interest lead to greater innovation.

# LEARNING OUTCOMES

#### By the end of the workshop you will be able to:

- Understand what employee engagement is.
- Recognise how to shift the culture to be customer-led and employee-driven.
- Celebrate differences and diversity more positively.
- Identify motivational and energising hooks exploring and developing relevant, practical ways to keep your team engaged.
- Explore how to lead today's multi-generational, multi-cultural and multi-skilled employees.
- Manage and celebrate a diverse team focused on wellbeing.
- Recognise that employee satisfaction has a vital role in delivering exceptional performance.

#### WHO SHOULD ATTEND?

This course will be of interest to Team Leaders and Managers responsible for motivating and engaging their team.





# WORKSHOP OUTLINE

#### Employee engagement concept

Defining the 5 levels of Employee Engagement.

# Understanding different types of individuals

The Skill vs. Will matrix. How to influence and motivate employees.

# The role of coaching

Exploring how to encourage employee contribution and increase satisfaction, identifying what helps employees to feel engaged.

# Workplace values and culture

Exploring the workplace culture, expectations, attitude and values.

# Diversity and employee engagement

Recognising, managing and celebrating diversity in the contact centre.

# A culture of high employee engagement

How to create a healthy inclusive culture that promotes wellbeing and increased employee engagement.

# Engagement survey

Measuring success in employee engagement within the contact centre.









